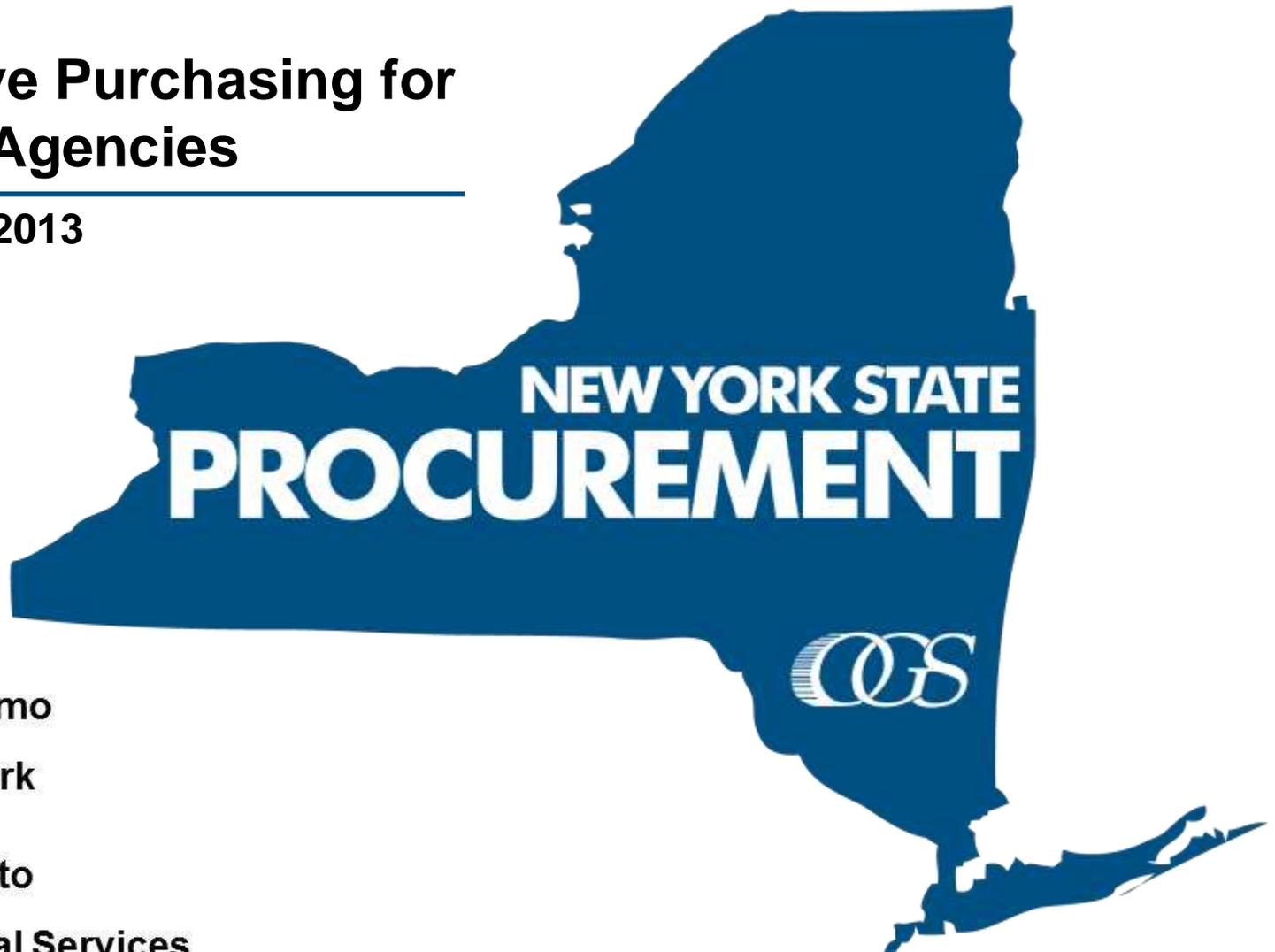


# Cooperative Purchasing for Non-state Agencies

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May 15 & 16, 2013



**Andrew M. Cuomo**  
Governor  
State of New York

**RoAnn M. Destito**  
Commissioner  
Office of General Services

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## Panel

- Karen Storm – Purchasing Agent Albany County
- Paul Brennan – Purchasing Director – Rockland County
- Don Greene – Director Local Govt. Purchasing – OGS NYSPRO



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# Some Perspective

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## Think of the possibilities.

- 62 counties (five of which are boroughs of New York City)
- 62 cities (including New York City)
- 932 towns
- 555 villages
- 697 school districts (including New York City)
- In addition “special districts” meet local needs for fire and police protection, sewer and water systems or other services



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# State and locals as partners

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## Commitment to Local Government

- Commissioner RoAnn Destito & CPO John Traylor dedicate a portion of the Central Procurement organization to focus exclusively on Local Government
- Creation of Local Government Advisory Board
- Open dialogue and cooperation
- Planning and information sharing



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# Piggybacking and Cooperative Purchasing

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## Governor Cuomo's 2012-2013 Article VII Budget Bill Expanded Local Government Authority.

- Section 104 (1) General Municipal Law
  - Adds commodities and technology to the list of OGS centralized contracts that may be used by political subdivisions. **Also provides for political subdivisions to purchase from another public entity's contracts.**



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# Local Government Procurement Perspective

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## Piggybacking versus Cooperative Contracting

- Why are you proponents of this flexibility?
- What's the difference?
- Why do you care?



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# Local Government Procurement Perspective

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## Why cooperatives?

- When, why, how?
- Examples of what works?
- What do you see as benefits?



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# What's Next?

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## Ideas for cooperatives and cooperation?

- School Buses?
- More Trucks?
- Can we share the work, and agree on plans and timelines?



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# Questions?



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