

# **411 on 911: Purchasing in Emergency Situations**

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**Andrew M. Cuomo  
Governor  
State of New York**

**RoAnn M. Destito  
Commissioner  
Office of General Services**

# 411 on 911: Purchasing in Emergency Situations

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## *A Panel Discussion*

**Moderated by:**

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## Panelists

- ❖ NYS Division of Homeland Security & Emergency Services  
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- ❖ NYS Procurement  
Don Greene – Director  
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## *Background*

***Several major storm events over the last two years have triggered an “after action” evaluation of purchasing needs during an emergency.***

- Need to identify pain points in the process and make improvements
- Need for better advanced planning for critical purchases
  - What should we buy and stockpile?
  - What do we need on standby lease/purchase agreements?
  - What do we need on backdrop contracts?
- Need to create and train a wider procurement team to handle purchasing “surge” during an emergency



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## *Response*

### **Regional Strategic Emergency Supplies**

Collaborative effort between DHSES, OGS and other agencies to:

- Identify products needed on contract
- Determine the best way to acquire these products (buy, lease, rent)
- Identify multiple strategic storage locations to stockpile items necessary to meet first 24 - 72 hour needs



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## *Response*

### **Regional Strategic Emergency Supplies (cont'd.)**

- Gather best practices for emergency procurement from federal government and other states
- Build stronger relationships with key vendors, third parties (e.g. FEMA, local governments, Red Cross, etc.) to explore possible partnerships



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## *Response*

### **Emergency Operations Purchasing Staffing Plan**

- Identify 25-30 agency purchasing staff from key emergency management response agencies plus other volunteers
- Develop a formal training program:
  - State and Federal NIMS & Training Courses
  - FEMA Reimbursement
  - Statewide Financial System (SFS)
  - DisasterLAN (DLAN) and TC Max Systems
  - Statewide Contracts (HIRE)
  - OGS and DHSES websites
  - BSC Purchasing Best Practices



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Questions ?



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**Thank you**

Enjoy the day!



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